



000-P01

IBM

IBM System p5 Low-End Linux Sales

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Question: 1

When making a sales call, which of the following is the most appropriate leading strategy?

- A - Provide superior benchmark results
- B - Discuss the client's business goals
- C - Review superior architectural design
- D - Tell the best price/performance story

Answer: B

Question: 2

Which of the following options is available from IBM for Linux Software Support?

- A - Warranty extension
- B - IBM Support for Linux
- C - Standard IBM Maintenance Agreement
- D - Software Maintenance Agreement (SWMA)

Answer: B

Question: 3

A customer is concerned about disk failures and related downtime. Which of the following describes how these issues are handled in the System p5 family of servers?

- A - The system is briefly taken down while the disk is replaced.
- B - Service processor will allow system operation until the drive is replaced.
- C - When the bus to the drive fails, it is varied off, replaced, and varied on.
- D - When a disk drive fails, the drive is replaced without shutting down the system.

Answer: D

Question: 4

Which of the following is able to provide 2.4 TB of internal storage?

- A - p5-505
- B - p5-510
- C - p5-520
- D - IntelliStation POWER 285

Answer: C

Question: 5

A customer has been proposed an AMD Opteron server solution because of its high performance due to Hypersocket technology. Which of the following is an appropriate response?

- A - POWER5 architecture supports DDR2, and AMD architecture does not.
- B - POWER5 architected servers have multi-path I/O, and AMD systems do not.
- C - POWER5 architected servers support more memory and scalability than AMD systems.
- D - POWER5 architecture has First Failure Data Capture, and AMD architecture does not.

Answer: C

Question: 6

Which of the following describes the maximum number of PCI-X slots included in the p5-505, p5-510, and p5-520 servers?

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and many others.. See complete list Here

