



646-151

Cisco

Cisco Sales Associate

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| Exam Name: | Cisco Sales Associate Exam | | |
| Exam Type: | Cisco | Exam Code: | 646-151 |
| Doc Type: | Q & A with Explanations | Total Questions: | 50 |

Question: 1

Which network security strategy element refers to the deployment of products that identify a potential intruder who makes several failed logon attempts?

- A. Test the system
- B. Secure the network
- C. Monitor and respond
- D. Develop security policy

Answer: C

Question: 2

Without a service contract that support the refresh of Cisco IOS software, what must customers do?

- A. Use an alternative to Cisco IOS software
- B. Purchase releases, enhancements, or updates separately
- C. Find a network application software that can perform the same functions.
- D. Call the Cisco Technical Assistance Center to obtain release, enhancements, or upgrades

Answer: B

Question: 3

Which Cisco series of wireless products is compatible with either 802.11a or 802.11b standards and other emerging standards and technologies, such as 802.11g?

- A. Aironet 350 Series
- B. Aironet 550 Series
- C. Aironet 1100 Series
- D. Aironet 1200 Series

Answer: D

Question: 4

Which network security strategy element refers to actions taken to evaluate the effectiveness of overall protections and to identify new vulnerabilities?

- A. Test the system
- B. Analyze and improve
- C. Monitors and responds
- D. Develop security policy

Answer: A

Question: 5

The Aironet 1100 and 1200 Series components are intended to support which network technology?

- A. Wireless network
- B. High-speed access
- C. Campus local-area network (LAN)
- D. Metropolitan-area network (MAN)

Answer: A

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Question: 6

Which network technology allows for the monitoring of active communication networks to diagnose problems and gather statistics for network administration?

- A. Network security
- B. Content networking
- C. Network management
- D. Campus local-area networking

Answer: C

Question: 7

Which Cisco product is a stand-alone hardware component that blocks unwanted connections to the network?

- A. Cisco Firewall Services Module (FWSM)
- B. Cisco Private Internet Exchange (PIX) Firewall
- C. Cisco Internet work Operating System (IOS) Firewall
- D. Cisco Virtual Private Network/Security Management Solution (VMS)

Answer: B

Question: 8

A campus local-area network (LAN) is a network composed of smaller_____

- A. LANs that exist within a business campus
- B. LANs that connect one or more business campuses
- C. Wide-area networks (WANs) that exist within a business campus
- D. Wide-area networks (WANs) that connect one or more business campuses

Answer: A

Question: 9

What is the purpose of authentication Components in a network security solution?

- A. To validate the identify of users who connect to the network
- B. To block unwanted connections and connect from both internal and external sources
- C. To create virtual connections between validated remote users and a private network
- D. To limit the availability of network resources by defining the usage privileges of authorized users.

Answer: A

Question: 10

Building long-term relationships with customers is the goal of which Cisco activity?

- A. Improvements in Cisco IOS
- B. Customer satisfaction surveys
- C. Investment in search and development
- D. Acquisition of leading technology companies

Answer: B

Question: 11

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