



# 642-374

## Cisco

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<b>Exam Name:</b>	<b>Cisco Foundation for System Engineers (CXFS)</b>		
<b>Exam Type:</b>	<b>CISCO</b>		
<b>Exam Code:</b>	<b>642-374</b>	<b>Total Questions:</b>	<b>143</b>

**Question: 1**

After you have established a sales plan with a customer and have established an initial solution that incorporates the specific infrastructure considerations of the customer, which stage of the Steps to Success program do you move to next?

- A. Pre-sale
- B. Plan
- C. Design
- D. Operate
- E. Implement

**Answer: C**

**Question: 2**

You are offering the integrated services router solution to a client. Which two features and benefits would you describe? (Choose two).

- A. Dynamic configuration
- B. Integrated web-based tools
- C. Standard security
- D. Speeds and feeds
- E. lower pricing
- F. IP telephony and voicemail integration

**Answer: C, F**

**Question: 3**

A Client needs a solution of a challenging RF environment. The situation requires the antenna versatility that is associated with connected antennas, a rugged metal enclosure, and a broad operating temperature range. Which access point would you recommend?

- A. Cisco Aeronet 1140 Series
- B. Cisco Aeronet 1230AG Series
- C. Cisco Aeronet 1240AG Series
- D. Cisco Aeronet 1130AG Series

**Answer: C**

**Question: 4**

What should you do to prevent VLAN hopping?

- A. Disable some unused ports
- B. Set unused access ports to trunking ON
- C. Enable all unused ports and place them into an unused VLAN
- D. Disable all unused ports and place them into an unused VLAN

**Answer: D**

**Question: 5**

Using SMART Designs increases the typical deal size by how much?

- A. 5x
- B. 3x
- C. 10x
- D. 2x

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**Answer: B**

**Question: 6**

Which two characteristics should you keep in mind when configuring VLANs on a switch? (Choose two)

- A. A VLAN comes into existence before a local port is configured to be associated with the VLAN
- B. Each VLAN has its own MAC address table
- C. VLAN partitions provide partitions for traffic in the VLAN
- D. The VLANs share one MAC address across the switch
- E. A VLAN comes into existence when a user deletes a VLAN from the local VTP database

**Answer: B, C**

**Question: 7**

Cisco ISR Routers offer which three of these security benefits?(Choose three)

- A. Transparent firewall
- B. Onboard VPN accelerator
- C. High-performance AIM VPN modules
- D. Events correlation and proactive response
- E. Virtual firewall
- F. Cisco IOS firewall and IOS IPS

**Answer: B, C, F**

**Question: 8**

Which of these best describe the Cisco Lifecycle Services approach?

- A. A methodology for creating a business plan
- B. A methodology for introducing new technology
- C. A methodology for proactively updating equipment before it reaches its end of its life
- D. A methodology for determining total cost of ownership

**Answer: B**

**Question: 9**

What should you do if a customer wants to provide certain areas within wireless coverage at a specific data rate?

- A. Perform a single survey
- B. Map out higher data rate cells only
- C. Find out where the coverage pool is for one data rate, and calculate the rest based on that information
- D. Find out how much throughput the user will require

**Answer: C**

**Question: 10**

A customer is considering purchasing either a Cisco Catalyst 2960 or Cisco Catalyst Express 500. Which feature can be only found on the Catalyst 2960?

- A. Standalone fixed-configuration Layer 2 switching
- B. Dual-purpose copper or fiber uplinks

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and many others.. See complete list Here

