



630-005

ISM

C.P.M. Module 1: Purchasing Process

Thousands of IT Professionals before you have already passed their 630-005 certification exams using the ISM 630-005 Practice Exam from ipass4sure.com. Once you start using our 630-005 exam questions you simply can't stop! You are guaranteed to pass your ISM 630-005 test with ease and in your first attempt.

Here's what you can expect from the [ipass4sure](http://ipass4sure.com) ISM 630-005 course:

- * Up-to-Date ISM 630-005 questions designed to familiarize you with the real exam.
- * 100% correct ISM 630-005 answers you simply can't find in other 630-005 courses.
- * All of our tests are easy to download. Your file will be saved as a 630-005 PDF.
- * ISM 630-005 brain dump free content featuring the real 630-005 test questions.

ISM 630-005 Certification Exam is of core importance both in your Professional life and ISM Certification Path. With ISM Certification you can get a good job easily in the market and get on your path for success. Professionals who passed ISM 630-005 Certification Exam are an absolute favorite in the industry. If you pass ISM 630-005 Certification Exam then career opportunities are open for you.

Our 630-005 Questions & Answers provide you an easy solution to your ISM 630-005 Exam Preparation. Our 630-005 Q&As contains the most updated ISM 630-005 real tests. You can use our 630-005 Q&As on any PC with most versions of Acrobat Reader and prepare the exam easily.

QUESTION 1

Certkiller .com has a 10% profit margin before taxes and spends 50% of its sales dollar on materials. What percentage reduction in material costs for Certkiller .com to achieve an increase of 5% in sales?

- A. 1%
- B. 2.5%
- C. 5%
- D. 7.5%
- E. 10%

Answer: A

QUESTION 2

Which of the following statements regarding the process of reviewing supplier samples and/or demonstrations with user departments and functional departments such as quality, engineering, research, and administration, are FALSE?

- A. It increases the amount of time involved in making a buying decision.
- B. It is an example of purchasing's role as a service function within the organization.
- C. It reduces purchased prices by allowing purchasing to make the final buying decision.
- D. It leads to improved quality because the supplier will have a better understanding of user requirements.

Answer: C

QUESTION 3

In which of the following countries outside of the United States do U.S. patentees enjoy protection against infringement?

- A. In countries that have full diplomatic relations with the United States.
- B. In countries that are signatories to patent conventions only.
- C. In European Union member countries only.
- D. In GATT member countries only.
- E. None of the above.

Answer: B

QUESTION 4

Certkiller .com has a contract with Road Haulers, Ltd. to dispose of toxic material at a site in New Orleans. However, Road Haulers, Ltd. decides to use a site in Dallas instead. The site at Dallas is a cheaper but disreputable source. Who has primary liability in this situation?

- A. Certkiller .com.

- B. Road Haulers, Ltd.
- C. The site at New Orleans.
- D. The site at Dallas.

Answer: A

QUESTION 5

Which of the following is the MOST important aspect of service contract administration?

- A. Aggressive management of the contract.
- B. Selection of the right source.
- C. A fair and reasonable price.
- D. A sound statement of work.

Answer: D

QUESTION 6

You work as a purchaser at Certkiller .com. Your brother works as an engineer for a major supplier for Certkiller .com. Your brother asks you for input on a new product line that his company is developing. The product is quite similar to one that Certkiller .com currently buys from another company. Which of the following is the PRIMARY ethical issue that arises in this situation?

- A. Fraud
- B. Bribery
- C. Nepotism
- D. Conflict of interest

Answer: D

QUESTION 7

From which of the following are prices requested from in the second step of two-step bidding?

- A. All suppliers submitting acceptable technical proposals in the first step.
- B. The three suppliers submitting the best proposals in the first step.
- C. All suppliers qualified to submit proposals in the first step.
- D. All suppliers submitting proposals in the first step.

Answer: A

QUESTION 8

Which of the following is generally NOT included in the cost analysis process?

- A. Semi-variable costs.

- B. Overhead costs.
- C. Indirect costs.
- D. Sunk costs.

Answer: D

QUESTION 9

Which of the following is MOST likely to assure receipt of materials against the invoice from the supplier?

- A. The Receiving Department.
- B. The Production Department.
- C. The Purchasing Department.
- D. The Accounts Payable Department.

Answer: D

QUESTION 10

You work as a buyer at Certkiller .com. You place an online order containing only price, quantity, and description. You do NOT have a written contract with the supplier. The parts fail inspection, and the supplier claims it is under no obligation for the parts. What would be your FIRST line of action in this situation?

- A. Accept the parts and write a contract covering the supplier's obligations in future online transactions.
- B. State that an implied warranty for merchantability is applicable to the parts.
- C. Use a manual order system for all future orders with the supplier.
- D. Accept the parts with no further comment.

Answer: B

QUESTION 11

Which of the following should the buyer FIRST do when a using department requests that the buyer purchase a specific brand-name product?

- A. Attempt to negotiate a lower price with the supplier of the brand-name product.
- B. Attempt to persuade the user to furnish performance specifications.
- C. Search for competitive suppliers that furnish similar products.
- D. Appeal the request to higher purchasing management.

Answer: B

QUESTION 12

At which of the following times does the purchased raw material physically enters purchased goods inventory in a manufacturing stockless inventory program?

SAMPLE EXAM



Pass4sure \$89 Lifetime Membership Features;

- Pass4sure \$89 Lifetime Membership includes Over **2100** Exams in One Price.
- **All** Pass4sure **Questions and Answers** are included in \$89 package.
- **All** Pass4sure audio exams are included **free** in \$89 package (See List).
- **All** Pass4sure study guides are included **free** in \$89 package (See List).
- **Lifetime** login access, no hidden fee, no login expiry.
- **Free updates** for Lifetime.
- **Free Download Access** to All new exams added in future.
- Accurate answers with **explanations** (If applicable).
- **Verified answers** researched by industry experts.
- Study Material **updated** on regular basis.
- Questions, Answers and Study Guides are downloadable in **PDF** format.
- Audio Exams are downloadable in **MP3** format.
- **No authorization** code required to open exam.
- **Portable** anywhere.
- 100% success **Guarantee**.
- **Fast**, helpful support **24x7**.



View list of All exams (Q&A) provided in \$89 membership;
<http://www.ipass4sure.com/allexams.asp>

View list of All Study Guides (SG) provided FREE for members;
<http://www.ipass4sure.com/study-guides.asp>

View list of All Audio Exams (AE) provided FREE for members;
<http://www.ipass4sure.com/audio-exams.asp>

Download All Exams Sample QAs.
<http://www.ipass4sure.com/samples.asp>

To purchase \$89 Lifetime Full Access Membership click here (One time fee)
<https://www.regnow.com/softsell/nph-softsell.cgi?item=30820-3>

3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	SNIA	

and many others.. See complete list [Here](#)

