



# 646-578

## Cisco

### *Advanced Security for Account Managers*

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<b>Exam Name:</b>	<b>Advanced Security for Account Managers</b>		
<b>Exam Type:</b>	<b>Cisco</b>	<b>Exam Code:</b>	<b>646-578</b>
<b>Certification:</b>	<b>Cisco Specialist</b>	<b>Total Questions:</b>	<b>60</b>

**Question: 1**

You want to know how soon the customer is likely to make a purchasing decision. What is the best question to ask?

- A. How dissatisfied are you with your current solution?
- B. What products are you evaluating this year?
- C. Do you usually finance your network security purchases?
- D. When does your contract on your current solution expire?

**Answer: B**

**Question: 2**

Which compliance standard will directly affect the security policy of a local bookstore?

- A. PCI
- B. SOX Act
- C. HIPPA
- D. Basel II

**Answer: A**

**Question: 3**

Which two of these describe how security contributes to profitability? (Choose two.)

- A. By not complying with government regulations
- B. By enabling businesses to gain the maximum advantage from advanced technologies
- C. By decreasing downtime and productivity losses
- D. By providing access to information based on need rather than location
- E. By providing the company an insurance policy

**Answer: B,C**

**Question: 4**

What are three key reasons to use Cisco Security Agent? (Choose three.)

- A. Antivirus
- B. Split horizon
- C. Policy enforcement
- D. E-mail monitoring
- E. Zero-day protection
- F. Authentication proxy
- G. Integration with microsoft outlook

**Answer: A,C,E**

**Question: 5**

Which government regulation was designed to restore investor confidence in the financial reporting of public companies?

- A. Basel II
- B. PCI
- C. SOX Act
- D. GLBA

**Answer: C**

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