



646-046

Cisco

Advanced Routing and Switching for Account Managers

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Question: 1

What are the four key benefits of Cisco SDM? (Choose four.)

- A. ease of use
- B. troubleshooting
- C. integrated security
- D. IEEE authentication
- E. application intelligence
- F. graphical monitoring and access

Answer: A, B, E, F

Question: 2

Cisco Catalyst Express 500 Series switches are positioned for which market segment?

- A. Telecommuter home office
- B. Small branch office of less than 250 employees
- C. Medium-sized branch office of between 250 and 500 employees
- D. Large office of between 500 and 1,000 employees

Answer: B

Question: 3

Which toolset provides efficiency by manually and uniformly indicating respective priority levels in frame and packet headers?

- A. auto QoS
- B. CAC tools
- C. classification and marking tools
- D. link-specific tools

Answer: C

Question: 4

What feature of a hierarchical network design that includes a core layer, a distribution layer, and an access layer helps ensure that employees will always have access to critical business applications?

- A. A minimal configuration at the core layer
- B. Standby switches configured with regular failover at the distribution layer
- C. Standby switches configured with regular failover at the access layer
- D. Dual paths from layer to layer

Answer: D

Question: 5

What are three business-related benefits of a converged network environment? (Choose three.)

- A. IP routers and switches do not need to be upgraded as often.
- B. Employee productivity increases due to a broader range of network accessibility.
- C. Systems operators have dual user interface access to converged network functions.
- D. There is less time needed for network training and management.
- E. Routers and switches can move traditional network data and voice and video data.
- F. Routers and switches can move voice and video data, but not traditional network data.

Answer: B, D, E

Question: 6

Your customer is concerned about ease of management. What two facts could you use to explain to the customer how Cisco IOS improves ease of management? (Choose two.)

- A. Cisco IOS Software includes an EEM that provides CPU usage detection and a watchdog mechanism.
- B. Cisco IOS Software includes software upgrades that enable the creation of individual paths.
- C. Cisco IOS Software determines the best recovery action, based on high availability, when there is an error in the modular process.
- D. Cisco IOS Software supports more than 20 independent processes in addition to the standard Cisco IOS Software features.
- E. Cisco IOS Software allows administrators to use Tool Command Language to develop policy scripts that can detect a defined event.

Answer: A, E

Question: 7

Which four Cisco IOS Software features facilitate network configuration and operation? (Choose four.)

- A. AES key
- B. online help
- C. smart wizards
- D. automated router security
- E. access layer troubleshooting
- F. Cisco TAC-recommended configurations

Answer: B, C, D, F

Question: 8

Which three best describe the customer benefits of the Cisco Lifecycle Services approach? (Choose three.)

- A. improve the skill sets of its staff members
- B. increase the value of and return on investment for its networks
- C. increase network staff productivity
- D. increase the amount of server room rack space
- E. improve network availability, resiliency, security, and scalability
- F. increase the amount of time required to integrate network changes

Answer: B, C, E

Question: 9

How many completed network assessments result in near-term booking of more than \$200K?

- A. 1 out of 2
- B. 1 out of 3
- C. 1 out of 4
- D. 1 out of 5

Answer: B

Question: 10



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