

# A8

## CIPS

### *Preparing and Managing Contracts*

The A8 practice exam is written and formatted by Certified Senior IT Professionals working in today's prospering companies and data centers all over the world! The A8 Practice Test covers all the exam topics and objectives and will prepare you for success quickly and efficiently. The A8 exam is very challenging, but with our A8 questions and answers practice exam, you can feel confident in obtaining your success on the A8 exam on your FIRST TRY!

#### CIPS A8 Exam Features

- Detailed questions and answers for A8 exam
- Try a demo before buying any CIPS exam
- A8 questions and answers, updated regularly
- Verified A8 answers by Experts and bear almost 100% accuracy
- A8 tested and verified before publishing
- A8 exam questions with exhibits
- A8 same questions as real exam with multiple choice options

Acquiring CIPS certifications are becoming a huge task in the field of I.T. More over these exams like A8 exam are now continuously updating and accepting this challenge is itself a task. This A8 test is an important part of CIPS certifications. We have the resources to prepare you for this. The A8 exam is essential and core part of CIPS certifications and once you clear the exam you will be able to solve the real life problems yourself. Want to take advantage of the Real A8 Test and save time and money while developing your skills to pass your CIPS A8 Exam? Let us help you climb that ladder of success and pass your A8 now!

**QUESTION: 1**

Which of the following should be carried out before passing an invoice for payment?

- A. Check that the details of the invoice match those of the purchase order and delivery note
- B. Check that the purchasing company has enough money to pay for the goods
- C. Check that the accounts department is able to settle the invoice in accordance with the required payment method
- D. Check that the supplier's bank account details are on the invoice.

**Answer: A**

**QUESTION: 2.**

Which of the following would you expect to be included in legislation whose purpose is to protect the buyer when purchasing goods?

- A. A condition that the seller must provide adequate service to the buyer
- B. A condition that the buyer must pay for the goods in advance
- C. A condition that the goods belong to the seller and that they have the right to sell them
- D. A condition that the buyer will accept the goods when they are delivered by the seller.

**Answer: C**

**QUESTION: 3**

Which of the following best defines the term 'variable pricing'?

- A. A price that can, by agreement between buyer and seller, fluctuate over the length of the contract
- B. A price that is fixed for the length of the contract unless both parties agree to a change
- C. A price that covers the seller's costs plus a mark-up to provide the seller's profit
- D. A price that allows discount if the buyer buys more than a stated amount during the contract period.

**Answer: A**

**QUESTION: 4**

Which of the following best describes damages as awarded by a court of law?

- A. A sum of money awarded to the injured party that gives them extra profit to compensate for the time lost during the dispute
- B. An order by the court that the defendant should pay back to the injured party any money that they might already have paid
- C. An order by the court that the defendant must complete the contract free of charge
- D. A sum of money awarded by the court to compensate the injured party by putting them in the financial position they were in before any dispute arose.

**Answer:** D

**QUESTION: 5**

Which of the following would you expect to find as a fundamental part of legislation whose aim is to protect the buyer when purchasing services?

- A. The service provided must be carried out using reasonable care and skill
- B. The service provided must be fit for the purpose
- C. The service provided must be the same as is carried out for other customers
- D. The service provided must conform to any description of the service

**Answer:** A

**QUESTION: 6**

Which of the following is considered by most observers to be the least effective way to manage a contract's progress?

- A. Have a member of staff go to the seller's premises and work with the seller's staff until the contract is completed
- B. Telephone the seller several times a day to ask detailed questions about the contract's progress
- C. To do nothing and leave the contract to run its course until completion
- D. Arrange meetings on a regular basis to check the contract's progress and take action in case of problems.

**Answer:** C

**QUESTION: 7**

Which of the following best defines the term 'retention clause'?

- A. The supplier keeping the goods to be supplied and not delivering them until the buyer has paid for them in full
- B. An agreed percentage of the contract price held back by the buyer to be paid when they are satisfied as to the quality of goods delivered or work completed.
- C. The supplier retaining legal title to goods that have been delivered until the buyer has paid for them in full
- D. An agreement whereby the supplier will keep spare parts available, for equipment supplied to the buyer, for a certain time period.

**Answer: B**

**QUESTION: 8**

Which of the following is generally regarded as a drawback of cost-reimbursable pricing?

- A. The price, once agreed, cannot be changed unless as a result of negotiation between buyer and supplier
- B. The final price paid depends on monitoring indices which are not always readily available
- C. The price paid depends on being able to forecast the resources required to fulfil the contract at its outset
- D. The supplier may be in no rush to complete the contract because the longer they take, the more they get paid.

**Answer: D**

**QUESTION: 9**

Which of the following best defines an 'innominate term' of a contract?

- A. A term that goes to the heart of the contract
- B. A term that a court would have to decide whether it goes to the heart of the contract or not
- C. A term that is not considered major and does not go to the heart of the contract
- D. A term both buyer and seller have included in the contract as a result of negotiation

**Answer: B**



## Pass4sure Certification Exam Features;

- Pass4sure offers over **2500** Certification exams for professionals.
- More than **98,800** Satisfied Customers Worldwide.
- Average **99.8%** Success Rate.
- Over **120** Global Certification Vendors Covered.
- Services of **Professional & Certified Experts** available via support.
- Free **90 days** updates to match real exam scenarios.
- **Instant Download Access!** No Setup required.
- Price as low as **\$19**, which is 80% more **cost effective** than others.
- **Verified answers** researched by industry experts.
- Study Material **updated** on regular basis.
- Questions / Answers are downloadable in **PDF** format.
- Mobile Device Supported (**Android, iPhone, iPod, iPad**)
- **No authorization** code required to open exam.
- **Portable** anywhere.
- **Guaranteed Success.**
- **Fast**, helpful support **24x7**.



View list of All certification exams offered;  
<http://www.ipass4sure.com/all exams.asp>

View list of All Study Guides (SG);  
<http://www.ipass4sure.com/study-guides.asp>

View list of All Audio Exams (AE);  
<http://www.ipass4sure.com/audio-exams.asp>

Download Any Certification Exam DEMO.  
<http://www.ipass4sure.com/samples.asp>

To purchase Full version of exam click below;  
<http://www.ipass4sure.com/all exams.asp>

3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	Google	

and many others.. See complete list [Here](#)

