

000-M605

IBM

*IBM Automotive Industry Solutions Sales Mastery Test
v1*

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QUESTION: 1

What product does IBM have for the customer for planning and scheduling, order management, and tracking and tracing?

- A. ILOG
- B. SPSS
- C. WebSphere Application Server
- D. Rational Application Developer

Answer: B

QUESTION: 2

What is one of the five major drivers for the automotive industry?

- A. A dependent ecosystem
- B. An independent ecosystem
- C. A closed ecosystem
- D. None of the above

Answer: C

QUESTION: 3

What does SPSS do for the customer?

- A. It allows the customer to the ability to create models that understand how processes interact over time, thus predicting problems and triggering an event to take action before the problem occurs.
- B. It allows the customer to the ability to create databases that store sequential data, when used in conjunction with WebSphere Application Server, predict database performance problems.
- C. It allows the customer to the ability to create WebSphere Portal pages that display sequential data, when used in conjunction with WebSphere Application Server, display database performance problems.
- D. None of the above

Answer: C

QUESTION: 4

What is the business value of process composition?



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