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# 000-m240

**IBM**

*IBM Lotus Sametime Unified Telephony Sales Mastery*

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| <b>Exam Name:</b>    | <b>IBM Lotus Sametime Unified Telephony Sales Mastery</b> |                         |                 |
| <b>Exam Type:</b>    | <b>IBM</b>  | <b>Exam Code:</b>       | <b>000-M240</b> |
| <b>Certification</b> | <b>Sales Mastery</b>                                      | <b>Total Questions:</b> | <b>33</b>       |

**Question: 1**

The following statement about Sametime Entry is true:

- A. Includes online meetings
- B. Supports Sametime Unified Telephony
- C. Includes an open programming model
- D. Includes rich presence

**Answer: A**

**Reference:**

[http://www-10.lotus.com/ldd/stwiki.nsf/dx/Getting\\_Started\\_with\\_Sametime\\_StandardEntry\\_8.5.2](http://www-10.lotus.com/ldd/stwiki.nsf/dx/Getting_Started_with_Sametime_StandardEntry_8.5.2)

**Question: 2**

The value of unified communications includes all the following, except:

- A. Reduces human latency in business processes
- B. Helps individuals, groups and companies interact
- C. Reduces network traffic
- D. Cuts travel cost

**Answer: C**

**Question: 3**

POTS refer to all but the following:

- A. Plain Old Telephone Service
- B. The voice-grade telephone service that remains the basic form of connection to the Telephone network
- C. A Gateway device
- D. The PSTN

**Answer: C**

**Reference:**

<http://www.webopedia.com/TERM/P/POTS.html>

**Question: 4**

All of following statements about SIP are true, except:

- A. Used to set up hunt groups and calling queues
- B. Stands for Session Initiation Protocol
- C. Emerging de facto standard for transmission over the web
- D. The protocol used by SUT

**Answer: D**

**Question: 5**

Sametime Unified Telephony can be used with which Sametime product(s)?

- A. Sametime Advanced.
- B. Sametime Unified Telephony Connect
- C. All Sametime products
- D. Sametime Standard or Sametime Advanced.



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