

000-M198

IBM

IBM Lotus Notes And Domino Sales Mastery Test v1

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QUESTION: 1

To which IBM Lotus Notes and Domino offering does the IBM Smart Developer's Kit enable independent software vendors to deploy applications?

- A. Lotus Notes Hosted Messaging
- B. Lotus Live Notes
- C. Lotus Foundations
- D. Lotus Domino on premise

Answer: C

QUESTION: 2

Which functionality does Quickr add to Lotus Notes?

- A. The ability to replace attachments with links to Quickr places
- B. Versioning capabilities for Lotus Notes emails and documents
- C. The ability to send compressed versions of team places as attachments
- D. A relational data store for Lotus Domino applications

Answer: A

QUESTION: 3

What does Alloy software provide?

- A. Intuitive access to the SAP business suite
- B. Office productivity suite software
- C. Online meetings
- D. Calendar and scheduling

Answer: A

QUESTION: 4

Which Lotus offering provides a complete infrastructure and collaboration solution and is specifically targeted for businesses with 5 to 500 employees with limited or no in-house IT resources?

- A. Lotus Quickr
- B. Lotus Symphony
- C. Lotus Foundations Start

D. Lotus Complete

Answer: C

QUESTION: 5

Which competitive advantage does Alloy offer that Microsoft's Duet does not?

- A. Synchronization of the users contacts with the Alloy system
- B. is both a provider and consumer of web services.
- C. Additional extensibility and customization capabilities
- D. Can also be run from a web browser

Answer: C

QUESTION: 6

What does Lotus Quickr provide?

- A. instant messaging, shared bookmarks and blogs
- B. ability to link applications and services for operation efficiency
- C. fast web application development services
- D. content libraries, team places, and connectors

Answer: D

QUESTION: 7

A Lotus Notes license allows access to what?

- A. Symphony product suite, Sametime Entry, Quickr Entry
- B. Symphony product suite, Lotus Foundations, Quickr Entry
- C. Symphony product suite, Web Content Manager, Quickr Entry
- D. Lotus Foundations, Sametime Entry, Quickr Entry

Answer: A

QUESTION: 8

Which benefit can be realized through the integration of messaging technology into Lotus Notes and Domino applications?



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