000-963

IBM

Storage Sales for N series Version 1

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Question: 1
A customer needs a cost-effective RAID implementation for an N5600. What is the appropriate RAID level?

A. RAID 5
B. RAID 4
C. RAID 3
D. RAID DP

Answer: B

Question: 2
A customer's database has been corrupted. The customer is using N series and is following data protection recommendations. Which tool is used to quickly recover the data to its previous state?

A. SnapVault
B. SyncMirror
C. SnapRestore
D. SnapManager

Answer: C

Question: 3
What is the primary difference between SnapLock Compliance and SnapLock Enterprise?

A. SnapLock Compliance and SnapLock Enterprise are licensed differently but provide the same features.
B. SnapLock Compliance is tiered for data sets below 50TB, while SnapLock Enterprise is designed primarily for large enterprise environments over 50TB of protected data.
C. SnapLock Enterprise is designed to help organizations address strict records-retention regulations, such as SEC Rule 17a-4, HIPAA and Sarbanes-Oxley. SnapLock Compliance allows defining retention best practices, while allowing administrators to delete entire SnapLock Compliance volumes when needed.
D. SnapLock Compliance is designed to help organizations address strict records-retention regulations, such as SEC Rule 17a-4, HIPAA and Sarbanes-Oxley. SnapLock Enterprise allows defining retention best practices, while allowing administrators to delete entire SnapLock Enterprise volumes when needed.

Answer: D

Question: 4
A customer requires 500GB on an N5600 to be backed up in an hour. Encryption is required. What is the least expensive solution that meets the customer's requirements?

A. a TS3200 with two LTO4 SCSI drives
B. a TS3400 with two Enterprise drives
C. a TS3100 with two fibre LTO4 drives
D. a TS3500 with two fibre LTO4 drives

Answer: B

Question: 5
Which software feature is used as part of a Business Continuity strategy?

A. iSCSI

B. FlexVol
C. SnapMirror
D. CIFS Protocol

Answer: C

Question: 6
Which software feature is used to recover a file that has been corrupted?

A. iSCSI
B. FlexVol
C. FilerView
D. SnapRestore

Answer: D

Question: 7
A Business Partner has received a lead for an N series solution. The sales representative has
learned that this is the first opportunity for an N series solution for this customer. Best
practices would have the sales representative include which item as part of the priced proposal
for a new customer?

A. financing alternatives
B. implementation services
C. IBM hardware maintenance
D. IBM software maintenance

Answer: B

Question: 8
What is the main advantage of RAID-DP over RAID 5?

A. RAID-DP uses SATA and FC drives.
B. RAID-DP can support a double disk drive failure.
C. RAID-DP can support a triple disk drive failure.
D. RAID-DP uses less physical drives than any other RAID.

Answer: B

Question: 9
A customer needs the ability to save data as read-only and un-erasable for a specified period of
time. Which feature provides this capability?

A. SnapVault
B. SnapLock Enterprise
C. SnapLock Compliance
D. LockVault Enterprise

Answer: C

Question: 10
The elimination of redundant data is managed by which feature?

A. Data De-Duplication Manager
B. Advanced De-Duplication Manager

C. Advanced Single Instance Storage
D. Advanced Information Management System

Answer: C

Question: 11
What are the five steps in IBM's Project Green plan?

A. Diagnose, Build, Virtualize, Manage, Cool
B. Predict, Build, Consolidate, Manage, Cool
C. Diagnose, Build, Consolidate, Manage, Cool
D. Predict, Diagnose, Virtualize, Manage, Cool

Answer: A

Question: 12
A customer wants to evaluate instant restores on an N series. Which facility could a Business
Partner utilize to show the customer this functionality?

A. IBM Palisades Conference Center
B. IBM Solution Development Center
C. IBM Executive Business Institute
D. Business Partner Innovation Center

Answer: D

Question: 13
Which RAID level supports disk mirroring on an n3700?

A. RAID 4
B. RAID 10
C. RAID DP
D. None. Disk mirroring is not supported on N series.

Answer: D

Question: 14
Within the Information Lifecycle Management strategy, under which storage tier should a
customer categorize the production database volumes?

A. Offline
B. Archive
C. Primary
D. Near-line

Answer: C

Question: 15
Which competitor claims to have the most scalability in terms of native capacity?

A. HP
B. HDS
C. EMC
D. Dell

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and many others.. See complete list Here