000-959

IBM
C4090-959 - Enterprise Storage Sales V3

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QUESTION: 1
A customer has several different storage systems from different vendors all connected on a storage area network. All arrays are at least 80% utilized, and the customer needs additional capacity. Rack space and power are very limited. Which SAN Volume Controller concept should a sales specialist emphasize to convince the customer to purchase a SAN Volume Controller?

A. Compression
B. Deduplication
C. Virtualization
D. Block and file I/O

Answer: A

Explanation:
http://www-03.ibm.com/systems/storage/software/virtualization/svc/index.html

QUESTION: 2
An existing EMC customer has a number of UNIX and Windows based applications that are hosted on an EMC VMAX 10K system and the storage is fully populated. As part of an acquisition, the customer now wants to add a small mainframe into the current environment. What is the best reason to recommend the DS8870 in this situation?

A. DS8870 provides increased ease of use over the VMAX 10K.
B. A DS8870 is capable of managing Count Key Data (CKD) volumes.
C. The DS8870 is capable of providing system-wide encrypted volumes.
D. A VMAX 10K would require an upgrade to support FICON protocol.

Answer: D

Explanation:
http://www-01.ibm.com/support/docview.wss?uid=ssg1S7004088&aid=1 (page 26)

QUESTION: 3
A customer has an Oracle database running on z/OS. The customer wants to keep three copies database at separate sites. Which feature would allow them to do that?

A. Metro Global Mirror
B. Active Cloud Engine
C. Volume Mirroring
D. System z HyperPAV

Answer: A

Explanation:
http://www.redbooks.ibm.com/redbooks/pdfs/sg246787.pdf

QUESTION: 4
Which architectural functionality of the XIV product almost completely eliminates hot spots?

A. RAID 10
B. SSD caching
C. InfiniBand backplane
D. Data distribution algorithm

Answer: D

QUESTION: 5
A customer plans to replace its storage infrastructure which supports Oracle databases and a server farm based on VMware by a storage grid architecture. A Business Partner sales specialist proposes a two XIV grid system with 486 TB of usable capacity and implementation services. What approach may be used to migrate the applications' data?

A. Configure the XIV with IBM Lab Services
B. Use the XIV native migration facility
C. Develop scripts to automatically move the data
D. Use host resources to migrate the data using LVM

Answer: A

QUESTION: 6
A new customer to the TS3500 wants to know if the TS3500 they recently
purchased has a threeyear 9x5 warranty. What is the correct answer to give the
customer?

A. One year, 7x24 is the standard warranty.
B. Three years, 9x5 is the standard warranty.
C. Three years, 7x24 is the standard warranty.
D. One year, 9x5 is the standard warranty, with an option to provide three years 9x5.

Answer: A

Explanation:
http://www-03.ibm.com/systems/storage/tape/ts3500/specifications.html
(see warranty)

QUESTION: 7
The Real-time Compression Appliance can bring compression capabilities to which
product?

A. XIV
B. HDS USP
C. NetApp FAS3140
D. Storwize V7000 Unified

Answer: C

QUESTION: 8
A customer is considering adding Real-time Compression software to their currently
installed SAN Volume Controller. Which workload would benefit most from Real-
time Compression software?

A. video files
B. database
C. software development
D. encrypted files

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