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*System i IT Simplification - Windows Linux and AIX
5L Solution Sales Version 1*

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Question: 1

What operating systems can run in uncapped partitions, which allow available processor resources to move automatically between partitions to improve asset utilization?

- A - AIX and Linux
- B - i5/OS and Linux
- C - i5/OS, Linux, and AIX 5L
- D - i5/OS, Linux, AIX 5L, and Windows

Answer: C

Question: 2

Which of the following best describes the source(s) of applications and middleware for Linux on POWER?

- A - ISVs
- B - Open source
- C - Red Hat and Novell
- D - Open source, ISVs, and IBM

Answer: D

Question: 3

A System i customer runs ERP on their i570 but has expressed concerns with the length of time it takes to back up their four older Windows file servers. Which of the following is the best reason the System i5 platform might provide a cost-effective advantage for the customer?

- A - The customer could recompile the applications to run natively on i5/OS V5R4 on the i570.
- B - i5/OS reduces the amount of disk space it takes to store each Windows file by a factor of two.
- C - The customer could consolidate integrated System x servers with their i570 and share the high-speed System i5 tape drive to reduce file backup time.
- D - The customer could take each Windows server down and replicate all of the data from the tile servers over the LAN to the System i5 disk instead of backing up to tape.

Answer: C

Question: 4

A customer has selected a new i5/OS warehousing application. Which of the following questions should the sales representative ask relative to this new application deployment?

- A - Do you have Windows NT Server installed?
- B - What other servers do you have installed?
- C - How many Intel servers do you have installed?
- D - What additional applications will need to be installed?

Answer: D

Question: 5

A sales representative has been working with an IT manager to create a vision for a new IT infrastructure based on a System i solution. What should the sales representative discuss in the first meeting with the CFO?

- A - The specific costs of the new System i5 proposal
- B - The new features delivered with System i5 and i5/OS V5R4
- C - The performance advantages of the new POWER5+ based systems

D - The track record of System i to deliver solutions with excellent ROI

Answer: D

Question: 6

Which of the following is an important first step in determining what IT Simplification solution to propose for a System i5 SMB customer?

- A - Conduct an IBM Scorpion study.
- B - Understand the customer's installed server inventory.
- C - Run the configurator to determine available upgrade paths.
- D - Use the LVT tool to determine number of partitions required.

Answer: B

Question: 7

A System i5 520 prospect would like to add a firewall to an application rollout but is concerned about security exposures with a single server. What feature of the System i5 server's support for Linux addresses this issue?

- A - Virtual Storage
- B - Virtual Ethernet
- C - iSeries Navigator
- D - Logical partitions

Answer: D

Question: 8

In talking with a System i5 IT manager, the sales rep uncovers that another department is responsible for the Intel systems. In this situation, which of the following is a benefit of System i5 IT Simplification solutions?

- A - System i5 solutions can replace Windows administrators.
- B - Integrated xSeries solutions are certified to run Windows.
- C - System i5 solutions can drive efficiencies across both departments.
- D - System i runs the same Linux and AIX operating systems as System p.

Answer: C

Question: 9

A System i5 customer has a requirement for a symmetric multiprocessing (SMP) application running on Microsoft Windows 2003. Which of the following will support this new application?

- A - Windows running in a System i partition
- B - xSeries 336 attached to a System i5 server via iSCSI
- C - IXS with a 3-way or greater System i5 server
- D - Multiple IXS units on the System i5 server

Answer: B

Question: 10

A System i5 customer indicates that there is no justification for System i5 acquisitions this year, but the System i5 sales rep believes opportunities exist. Which of the following would be the most appropriate question to ask the customer?



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