

# 000-155

## IBM

*System x Family Sales V1*

The 000-155 practice exam is written and formatted by Certified Senior IT Professionals working in today's prospering companies and data centers all over the world! The 000-155 Practice Test covers all the exam topics and objectives and will prepare you for success quickly and efficiently. The 000-155 exam is very challenging, but with our 000-155 questions and answers practice exam, you can feel confident in obtaining your success on the 000-155 exam on your FIRST TRY!

### IBM 000-155 Exam Features

- Detailed questions and answers for 000-155 exam
- Try a demo before buying any IBM exam
- 000-155 questions and answers, updated regularly
- Verified 000-155 answers by Experts and bear almost 100% accuracy
- 000-155 tested and verified before publishing
- 000-155 exam questions with exhibits
- 000-155 same questions as real exam with multiple choice options

Acquiring IBM certifications are becoming a huge task in the field of I.T. More over these exams like 000-155 exam are now continuously updating and accepting this challenge is itself a task. This 000-155 test is an important part of IBM certifications. We have the resources to prepare you for this. The 000-155 exam is essential and core part of IBM certifications and once you clear the exam you will be able to solve the real life problems yourself. Want to take advantage of the Real 000-155 Test and save time and money while developing your skills to pass your IBM 000-155 Exam? Let us help you climb that ladder of success and pass your 000-155 now!

**QUESTION: 1**

The System x sales professional is in a meeting with the CIO, VP of Infrastructure, Chief Architect, Operations Manager and the lead Systems Administrator for x86 servers. The sales professional is getting ready to present a solution for rack optimized servers. After everyone introduces themselves, what should you as the seller do to ensure a successful presentation?

- A. Understand the role each person in the room has relative to your proposal
- B. The executives are only interested in pricing, so do not get into any detail
- C. Gear your presentation to the CIO since the CIO is the highest level person in the room
- D. Make sure your presentation is suitably technical to appeal to the Chief Architect and lead Systems Administrator

**Answer:** A

**QUESTION: 2**

A client expresses concern that keeping firmware levels current on their existing competitive blade solution is cumbersome and asks IBM for an alternative platform. Which of the following IBM products would address the customer issue?

- A. x3550 M4
- B. PureFlex
- C. iDataPlex
- D. BladeCenter

**Answer:** B

**QUESTION: 3**

A new customer expresses interest in cloud computing to their System x sales professional. Which of the following should be the first question asked about their existing environment?

- A. Do you virtualize your storage?
- B. Is data security a major concern for you?
- C. Is virtual server sprawl an issue for you?
- D. Are you using server virtualization and if so what hypervisor are you using?

**Answer:** D

**QUESTION: 4**

A manufacturing customer has limited space remaining in their data center and is concerned about rising power costs. The customer applications require very large amounts of memory. They want server redundancy and no downtime. Which of the following architectural features should be discussed with them?

- A. iDataPlex with vSphere
- B. Two x3950 X5 servers and vSphere
- C. BladeCenter, HX5 blades and vSphere
- D. BladeCenter, HS23 blades and vSphere

**Answer:** C

**QUESTION: 5**

Why are many clients converging LAN and SAN traffic onto Ethernet?

- A. Reduce cost and complexity
- B. Improve data flow, improved cabling
- C. Reduced cabling, and network backlog
- D. Reduce energy spikes and consumption

**Answer:** A

**QUESTION: 6**

An x86 customer released an RFP for new rack servers. One requirement is that the configuration must include software for automated Windows OS deployments. Which of the following packages meets the customer requirement? OS deployments. Which of the following packages meets the customer? requirement?

- A. Flex System Manager
- B. IBM Systems Director Express Edition for x86
- C. IBM Systems Director Standard Edition for x86
- D. IBM Systems Director Enterprise Edition for x86

**Answer:** C

**QUESTION: 7**

An System x customer has two BladeCenter chassis in a rack with glass doors. After recently relocating them, the blowers in both BladeCenters increase to full speed, and then one fails. Apart from replacing the broken blower, which additional action is required for a long term fix?

- A. Add top of rack fans
- B. Change to perforated doors
- C. Add Rear Door Heat eXchanger
- D. Increase circulation from the data center raised floor

**Answer: B**

**QUESTION: 8**

A customer is experiencing bottlenecks in their IT environment. The customer executive council asks the System x sales professional for advice. What would be the best course of action?

- A. Meet with the CFO
- B. Conduct an Alinean study
- C. Create a new configuration
- D. Meet with Operations Manager

**Answer: D**

**QUESTION: 9**

The System x sales professional is in an introductory meeting with the Chief Architect, Operations Manager and the lead Systems Administrator for x86 servers. The sales professional intends to present an overview of System x and PureFlex systems. Which of the following is a primary goal of this meeting?

- A. Present a PureFlex proposal
- B. Understand the decision criteria
- C. Obtain an order for the equipment
- D. Schedule a follow-up meeting with the lead Systems Administrator

**Answer: B**

Visit website for full and updated version



### Pass4sure Certification Exam Features;

- Pass4sure offers over **4500** Certification exams for professionals.
- More than **98,800** Satisfied Customers Worldwide.
- Average **99.8%** Success Rate.
- Over **150** Global Certification Vendors Covered.
- Services of **Professional & Certified Experts** available via support.
- Free **90 days** updates to match real exam scenarios.
- **Instant Download Access!** No Setup required.
- Price as low as **\$19**, which is 80% more **cost effective** than others.
- **Verified answers** researched by industry experts.
- Study Material **updated** on regular basis.
- Questions / Answers are downloadable in **PDF** format.
- Mobile Device Supported (**Android, iPhone, iPod, iPad**)
- **No authorization** code required to open exam.
- **Portable** anywhere.
- **Guaranteed Success.**
- **Fast**, helpful support **24x7**.

View list of All certification exams offered;  
<http://www.ipass4sure.com/allexams.asp>

View list of All Study Guides (SG);  
<http://www.ipass4sure.com/study-guides.asp>

View list of All Audio Exams (AE);  
<http://www.ipass4sure.com/audio-exams.asp>

Download Any Certification Exam DEMO.  
<http://www.ipass4sure.com/samples.asp>

To purchase Full version of exam click below;  
<http://www.ipass4sure.com/allexams.asp>

3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	Google	

and many others.. See complete list [Here](#)

