000-080

IBM

System x Sales Fundamentals V7

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QUESTION: 1
Active Energy Manager (AEM) is provided to our clients for free, but can be upgraded for a cost. Which one of the following is the advantage to our clients for upgrading?

A. The ability to track the power usage by their systems over time.
B. The ability to establish power caps or power savings
C. The ability to manage the power to the cooling systems in the datacenter based on the heat being generated by the systems.
D. The ability to power off Intel processors

Answer: B

QUESTION: 2
A customer wants to make sure that there are not going to be compatibility issues between a third party HBA and their eX5 server. Which of the following IBM resources determine compatibility?

A. xRef
B. COG
C. SSCT
D. ServerProven

Answer: D

QUESTION: 3
A System x sales professional is planning an introductory discussion with the customer's executive management team. Which of the following is the most appropriate subject?

A. Hardware architecture
B. Performance benchmarks
C. Total cost of ownership
D. Reliability, availability, serviceability (RAS)

Answer: C

QUESTION: 4
Which of the following is used to assist with operating system installation, system device drivers, and other system components and requires minimal user intervention?

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