

Examcollection

<http://www.ipass4sure.com/examcollection.htm>



<http://www.ipass4sure.com>

MB7-231

Microsoft

Navision 4.0 Relationship Management

<http://www.ipass4sure.com/exams.asp?examcode=MB7-231>

Thousands of IT Professionals before you have already passed their MB7-231 certification exams using the Microsoft MB7-231 Practice Exam from [ipass4sure.com](http://www.ipass4sure.com). Once you start using our MB7-231 exam questions you simply can't stop! You are guaranteed to pass your Microsoft MB7-231 test with ease and in your first attempt.

Here's what you can expect from the [ipass4sure](http://www.ipass4sure.com) Microsoft MB7-231 course:

- * Up-to-Date Microsoft MB7-231 questions designed to familiarize you with the real exam.
- * 100% correct Microsoft MB7-231 answers you simply can't find in other MB7-231 courses.
- * All of our tests are easy to download. Your file will be saved as a MB7-231 PDF.
- * Microsoft MB7-231 brain dump free content featuring the real MB7-231 test questions.

Microsoft MB7-231 Certification Exam is of core importance both in your Professional life and Microsoft Certification Path. With Microsoft Certification you can get a good job easily in the market and get on your path for success. Professionals who passed Microsoft MB7-231 Certification Exam are an absolute favorite in the industry. If you pass Microsoft MB7-231 Certification Exam then career opportunities are open for you.

Our MB7-231 Questions & Answers provide you an easy solution to your Microsoft MB7-231 Exam Preparation. Our MB7-231 Q&As contains the most updated Microsoft MB7-231 real tests. You can use our MB7-231 Q&As on any PC with most versions of Acrobat Reader and prepare the exam easily.

DEMO EXAM

For Full Version visit

<http://www.ipass4sure.com/allexams.asp>

Question: 1

It you want to store the documents inside Microsoft Navision, which option do you need to specify in the Setup window?

- A - Disk File
- B - Embedded
- C - Network
- D - No setup option is needed

Answer: B

Question: 2

Within Microsoft Navision Relationship Management Synchronization can occur for the following:

- A - Bank Accounts Customers, and Vendors
- B - Country, Currency Codes and G/L Accounts
- C - G/L Accounts only
- D - All Master Records within Microsoft Navision

Answer: A

Question: 3

What is the default Time Interval (Sec.) setting within the E-mail Logging tab?

- A - 10 seconds
- B - 15 seconds
- C - 30 seconds
- D - 60 seconds

Answer: C

Question: 4

You would like the Microsoft Navision application to automatically record interactions. What types of processes will NOT record interactions?

- A - Print Sales and Purchase Quotes
- B - Print Sales and Purchase Orders
- C - Print Sales and Purchase Invoices
- D - Post Sales and Purchase Blanket Orders

Answer: D

Question: 5

You have two options in the Relationship Management Setup window: Inheritance Information and Defaults Information. Which or the following override the other when both are selected or filled in?

- A - The default information overrides the inheritance information.
- B - The inheritance information overrides the default information
- C - The first information to be filled in overrides.
- D - All original information is used as the override.

Answer: B

Question: 6

The duplicate search feature in the Relationship Management area works on which of the following selections?

- A - Contact person only
- B - Contact company only
- C - Both contact person and company
- D - Only contacts that have been created as customers

Answer: B

Question: 7

What is the effect if you enter a low percentage in the Search Hit field?

- A - A lower number gives a better chance of finding true duplicates
- B - The number has no effect on finding duplicates
- C - A higher number does not find as many true duplicates
- D - A lower number finds many duplicates, but many of these will not be true duplicates

Answer: D

Question: 8

Your company has an opportunity to sell 20 pieces of office furniture to a potential new customer and the customer has asked for a sales quote. You would like to enter this opportunity into the system, but not yet make a customer card because the sale is in an early stage. What type of card should you make to enter the opportunity under?

- A - To-do
- B - Customer Card
- C - Customer Template
- D - Sales quotes can be entered without any codes

Answer: C

Question: 9

Your company makes changes or additions to the contact card each time it is opened. You would like the system to update the data in the fields each time a change has taken place. You will want to set up your Search Index Mode field with the following selection:

- A - Each Time
- B - Manual
- C - Automatic
- D - Blurry Key

Answer: C

Question: 10

Before a Sales Quote is created, what must be defined?

- A - A Contact
- B - Customer Template
- C - Opportunity must exist
- D - A Shipping Address

Answer: A, B, C

Question: 11

The Contact Web Sources window is used for what?

- A - To see the last time the Contact paid their bill.
- B - To check the amount owed by the contact.
- C - To select a search engine or web site and enter in a search word that the program will use when searching for information about the contact on the Internet.
- D - This window is used to show all internet activity by the contact to your website to include inquiries, online sales and payments.

Answer: C

Question: 12

Which field on the Contact Card contains the date of the last interaction which was successful or unsuccessful?

- A - Last Date Attempted
- B - Date of Last Interaction
- C - Last Date Modified
- D - No such field exists

Answer: A

Question: 13

What function would you use if you would like to save a Sales Quote?

- A - Archive Document function
- B - Save Document function
- C - Restore Document function
- D - Log Interaction function

Answer: A

Question: 14

What is the result of two or more users opening and/or modifying an interaction template attachment at the same time?

- A - All user changes occur when the document is imported
- B - No changes occur when the document is imported
- C - The changes of the first user to import the document will be saved
- D - Microsoft Navision will shut down

Answer: C

Question: 15

Automatically recorded interactions primarily occur when you do the following action:

- A - Post All Sales Documents
- B - Print the various documents
- C - No action is needed to record interactions automatically
- D - Click on Posting I Record Interaction from the Document form

Answer: C

Question: 16

SAMPLE EXAM



Pass4sure \$89 Lifetime Membership Features;

- Pass4sure \$89 Lifetime Membership includes Over **2500** Exams in One Price.
- **All** Pass4sure **Questions and Answers** are included in \$89 package.
- **All** Pass4sure audio exams are included **free** in package (See List).
- **All** Pass4sure study guides are included **free** in package (See List).
- **Lifetime** login access, no hidden fee, no login expiry.
- **Free updates** for Lifetime.
- **Free Download Access** to All new exams added in future.
- Accurate answers with **explanations** (If applicable).
- **Verified answers** researched by industry experts.
- Study Material **updated** on regular basis.
- Questions, Answers and Study Guides are downloadable in **PDF** format.
- Audio Exams are downloadable in **MP3** format.
- **No authorization** code required to open exam.
- **Portable** anywhere.
- 100% success **Guarantee**.
- **Fast**, helpful support **24x7**.



View list of All exams (Q&A) provided in \$89 membership;
<http://www.ipass4sure.com/allexams.asp>

View list of All Study Guides (SG) provided FREE for members;
<http://www.ipass4sure.com/study-guides.asp>

View list of All Audio Exams (AE) provided FREE for members;
<http://www.ipass4sure.com/audio-exams.asp>

Download All Exams Sample QAs.
<http://www.ipass4sure.com/samples.asp>

To purchase \$89 Lifetime Full Access Membership click here (One time fee)
<https://www.regnow.com/softsell/nph-softsell.cgi?item=30820-3>

3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	SNIA	

and many others.. See complete list Here

