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MB7-227

Microsoft

Navision 4.0 Trade and Inventory

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Question: 1

What are all the areas where you can reserve items from?

- A - Planned stock with forecasted items
- B - Existing stock (represented as item ledger on the line)
- C - Open purchase orders, transfer orders or production orders
- D - Existing stock (represented as item ledger on the line), open purchase orders, transfer orders, production orders or purchase returns

Answer: D

Question: 2

What is a blanket sales order for?

- A - It represents a framework for a long-term agreement between the company and a customer
- B - It is used instead of sales orders
- C - It is not used at all, it is only for learning how to create sales orders
- D - Such document does not exist

Answer: A

Question: 3

To manage sales prices in Microsoft Navision in a consistent manner, companies with extensive and complicated price structures are recommended to store all their price-related information:

- A - In the Sales Prices table only
- B - On the item cards
- C - Both in the Sales Prices table and item cards
- D - In the Sales Prices Worksheet

Answer: A

Question: 4

What types of item numbers does item cross reference allow to be set up for cross reference?

- A - Blank
- B - Vendor
- C - Barcode
- D - Item

Answer: A, B, C

Question: 5

When suggesting a price on a sales line, the program uses the Best Price principle. The best price is defined as:

- A - The lowest possible price specified in the sales price table
- B - The lowest possible price with the highest permissible line discount on the order date
- C - The price that has the most predefined parameters that have to be fulfilled before a special price can be granted
- D - The lowest possible price with the highest permissible line and invoice discount on the order date

Answer: B

Question: 6

What is the Item Substitutions granule used for?

- A - With this granule companies can link items with the same or similar characteristics
- B - With this granule companies can link item with different characteristics
- C - With this granule companies can link vendors with the same or similar items
- D - With this granule companies can link vendors with different items

Answer: A

Question: 7

Is numbering sequence provided for non stock items?

- A - Yes, the program allows the user to set up the numbering sequence for non stock items
- B - No, there is no such possibility in the program for non stock items
- C - Such functionality is available only for inventory items
- D - Such functionality becomes available for non stock items only when they become inventory items

Answer: A

Question: 8

You want to raise the Unit Price on all Item cards by 10%. Which of the following batch jobs can do this for you?

- A - Implement Price Change
- B - Post Inventory Cost to G/L
- C - Adjust Cost - Item Entries
- D - Adjust Item Costs/Prices

Answer: D

Question: 9

In Microsoft Navision, to set up a special sales price for an individual customer, the user must:

- A - Create a record specifying a sales price for the customer in question in the Sales Price table
- B - First assign the customer in question to a group and then set up a special price for this group
- C - Create a record specifying a sales price for the customer in question in the item customer catalog
- D - Update the price information on the item card

Answer: A

Question: 10

An item sales price is based on: An item? sales price is based on:

- A - A percent value
- B - A monetary value
- C - Both a monetary and percent value
- D - The item unit price The item? unit price

Answer: B

Question: 11

Successful use of the Requisition Management granule requires setup in what areas?

- A - The requisition worksheet template
- B - Customer card
- C - The planning parameter fields on items and stock keeping units
- D - The Substitute No. field in the Non stock Item table

Answer: A, C

Question: 12

Which of the following requisition worksheet features is used for handling transactions in which a vendor delivers sold goods directly to the customer?

- A - Drop Shipment Lines
- B - Planning Worksheet Lines
- C - Manually Created Lines
- D - Calculate Plan

Answer: A

Question: 13

Can purchase orders be received and/or invoiced partially?

- A - Yes, both received and invoiced
- B - No
- C - Only received partially
- D - Only invoiced partially

Answer: A

Question: 14

What does the posting function for purchase orders consist of?

- A - Receipt posting
- B - Invoice posting
- C - Receipt and invoice posting
- D - One receipt and two invoices posting

Answer: C

Question: 15

Where can you access the Purchase Prices window from?

- A - Vendor card
- B - Item card
- C - Customer card
- D - Purchase order

Answer: A, B

Question: 16

What is the Alternative Order Address granule used for?

- A - It supports companies when dealing with vendors which have alternative sites in addition to their main business address
- B - It helps order more items with the same or similar characteristics
- C - It controls alternative producers of items which vendors may apply to

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and many others.. See complete list Here

