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ProCurve Sales Professional v8.11

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QUESTION: 1
Which device connects two groups of users within the same LAN and determines whether Group A traffic should be forwarded to Group B?

A. hubs
B. router
C. server
D. switch

Answer: B

QUESTION: 2
What is the only ratified standard that is backwards compatible with 802.11b?

A. 802.11a
B. 802.11i
C. 802.11g
D. 802.11n

Answer: C

QUESTION: 3
A customer needs to connect three separate networks because of a recent acquisition. Which device would provide access and allow traffic to flow between these networks?

A. router
B. server
C. bridge
D. switch

Answer: A

QUESTION: 4
Which network category includes high-end routers, servers, and other mission critical resources?

A. core network
B. edge network
C. switch network
D. wireless network

Answer: B

QUESTION: 5
ProCurve offers flexibility as part of its value proposition. How is this statement supported?

A. Solutions are based on industry standards allowing for multi-vendor interoperability and reducing the reliance on proprietary solutions.
B. Rigorous hardware and software testing helps to increase a customer's competitive advantage.
C. OfferingProActive Defense combined with offensive and defensive access control enables total network control.
D. Simplified integration allows a customer to contain costs and lower their overall cost of ownership.

Answer: A

QUESTION: 6
What does innovation within the ProCurve value proposition mean to customers?

A. ProCurve products are engineered to support emerging technologies at a lower cost.
B. ProCurve products are engineered and delivered to the market faster than the competition.
C. ProCurve products are engineered for affordabilitv, resulting in greater functionality at a lower cost.
D. ProCurve products are engineered wth a standards-based approach, locking customers into a ProCurve-based network.

Answer: C

QUESTION: 7
What are the two key principles that an Adaptive EDGE network is built upon?

A. command and control from the edge to center
B. command from the edge and control to the center
C. control to the center and command from the edge
D. command from the center and control to the edge

Answer: D

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