

Examcollection

<http://www.ipass4sure.com/examcollection.htm>

HP2-E34

HP

HP Service Contract Specialist

<http://www.ipass4sure.com/exams.asp?examcode=HP2-E34>

The HP2-E34 practice exam is written and formatted by Certified Senior IT Professionals working in today's prospering companies and data centers all over the world! The HP2-E34 Practice Test covers all the exam topics and objectives and will prepare you for success quickly and efficiently. The HP2-E34 exam is very challenging, but with our HP2-E34 questions and answers practice exam, you can feel confident in obtaining your success on the HP2-E34 exam on your FIRST TRY!

HP HP2-E34 Exam Features

- Detailed questions and answers for HP2-E34 exam
- Try a demo before buying any HP exam
- HP2-E34 questions and answers, updated regularly
- Verified HP2-E34 answers by Experts and bear almost 100% accuracy
- HP2-E34 tested and verified before publishing
- HP2-E34 examcollection vce questions with exhibits
- HP2-E34 same questions as real exam with multiple choice options

Acquiring HP certifications are becoming a huge task in the field of I.T. More over these exams like HP2-E34 exam are now continuously updating and accepting this challenge is itself a task. This HP2-E34 test is an important part of HP certifications. We have the resources to prepare you for this. The HP2-E34 exam is essential and core part of HP certifications and once you clear the exam you will be able to solve the real life problems yourself. Want to take advantage of the Real HP2-E34 Test and save time and money while developing your skills to pass your HP HP2-E34 Exam? Let us help you climb that ladder of success and pass your HP2-E34 now!

DEMO EXAM

For Full Version visit

<http://www.ipass4sure.com/allexams.asp>

QUESTION: 1

A customer buys a DL380 asking for three years coverage and 13x5 support availability. Which HP service solution should you offer?

- A. Flexible HP Care Pack
- B. Fixed HP Care Pack
- C. HP Break-fix Service Contract
- D. HP Service Contract

Answer: B

QUESTION: 2

Which service offers a customer the ability to manage their IT operational costs and system performance?

- A. HP Hardware and Software Break-fix
- B. HP Implementation and Commissioning
- C. HP Installation and Site Assessment
- D. HP Care Pack and Account Management

Answer: C

QUESTION: 3

What identifies a customer as needing an HP Support Contract at the point of sale?

- A. contract value less than \$10k
- B. common service levels
- C. requirement of more than three service levels
- D. common expiry date

Answer: C

QUESTION: 4

Which action should you take with a customer during the renewal phase of an HP Service Contract?

- A. Review other vendor's contracts.
- B. Review all equipment over 5 year old

- C. Review all new and existing hardware
- D. Review third-party vendors' equipment over 5 years old

Answer: C

QUESTION: 5

Which service does HP offer that addresses a customer's availability and uptime needs?

- A. HP Reactive Hardware and Software Break-fix Services
- B. HP Proactive Mission Critical Support Services
- C. HP Reactive 24×7 Systems Support Services
- D. HP Installation and Configuration Services

Answer: B

QUESTION: 6

What are you responsible for when selling HP Care Packs and HP Service Contracts?

- A. providing guidance to the customer on the selection of service
- B. providing the best in class technical support
- C. providing delivery and parts commitment
- D. providing information to the customer on the appropriate contract administration

Answer: A

QUESTION: 7

When should you choose to sell an HP Service Contract at the point of sale?

- A. when customer want 24×7 onsite product support
- B. when customers are converting from HP Fixed Care Packs
- C. when customers want basic product break-and-fix
- D. when customers have complex support requirements

Answer: D

QUESTION: 8



Pass4sure Certification Exam Features;

- Pass4sure offers over **2500** Certification exams for professionals.
- More than **98,800** Satisfied Customers Worldwide.
- Average **99.8%** Success Rate.
- Over **120** Global Certification Vendors Covered.
- Services of **Professional & Certified Experts** available via support.
- Free **90 days** updates to match real exam scenarios.
- **Instant Download Access!** No Setup required.
- Price as low as **\$19**, which is 80% more **cost effective** than others.
- **Verified answers** researched by industry experts.
- Study Material **updated** on regular basis.
- Questions / Answers are downloadable in **PDF** format.
- Mobile Device Supported (**Android, iPhone, iPod, iPad**)
- **No authorization** code required to open exam.
- **Portable** anywhere.
- **Guaranteed Success.**
- **Fast**, helpful support **24x7**.



View list of All certification exams offered;
<http://www.ipass4sure.com/all exams.asp>

View list of All Study Guides (SG);
<http://www.ipass4sure.com/study-guides.asp>

View list of All Audio Exams (AE);
<http://www.ipass4sure.com/audio-exams.asp>

Download Any Certification Exam DEMO.
<http://www.ipass4sure.com/samples.asp>

To purchase Full version of exam click below;
<http://www.ipass4sure.com/all exams.asp>

3COM	CompTIA	Filemaker	IBM	LPI	OMG	Sun
ADOBE	ComputerAssociates	Fortinet	IISFA	McAfee	Oracle	Sybase
APC	CWNP	Foundry	Intel	McData	PMI	Symantec
Apple	DELL	Fujitsu	ISACA	Microsoft	Polycom	TeraData
BEA	ECCouncil	GuidanceSoftware	ISC2	Mile2	RedHat	TIA
BICSI	EMC	HDI	ISEB	NetworkAppliance	Sair	Tibco
CheckPoint	Enterasys	Hitachi	ISM	Network-General	SASInstitute	TruSecure
Cisco	ExamExpress	HP	Juniper	Nokia	SCP	Veritas
Citrix	Exin	Huawei	Legato	Nortel	See-Beyond	Vmware
CIW	ExtremeNetworks	Hyperion	Lotus	Novell	Google	

and many others.. See complete list [Here](#)

