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# HP2-E30

**HP**

*ASC-HP Bladesystem (2010)*

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**QUESTION: 1**

Which advanced infrastructure management software allows customers to analyze and optimize physical and virtual resources, by decreasing virtualization complexity and increasing infrastructure agility?

- A. Thermal Logic
- B. Virtual Connect
- C. HP Insight Dynamics
- D. Dynamic Power Capping

**Answer: C**

**QUESTION: 2**

Which statement best describes blade server evolution?

- A. Blade servers evolved from storage hardware and services.
- B. Blade servers evolved from the creation of virtualization software.
- C. Blade servers evolved from the consolidation of traditional rack mount servers.
- D. Blade servers evolved from mainframe technology.

**Answer: C**

**QUESTION: 3**

What are the key differentiators for HP BladeSystem when compared to competitive offerings?

- A. Form factors, Thermal Logic technology and Enclosure technology
- B. Virtual Connect technology, Thermal Logic Technology and Insight Control
- C. Virtual Connect technology, MTBF ratings and low purchase price
- D. Intel processors, Enclosure technology and Virtual Connect technology

**Answer: B**

**QUESTION: 4**

Which HP BladeSystem enclosure is appropriate for branch offices or smaller deployments?

- A. c3000

- B. c7000
- C. BladeCenter QS22
- D. Rack 10000 Series

**Answer:** A

**QUESTION: 5**

Which statement best describes current data center infrastructures

- A. Costs remain steady as IT administrators can now fit more blades into current infrastructures.
- B. Energy costs are rising as it becomes more difficult to adequately power and cool the data center.
- C. Resource allocation has become simpler because data centers are creating silos of compute resources.
- D. Routine administrative tasks take less time because data centers are often centrally located on one campus.

**Answer:** B

**QUESTION: 6**

What is the main difference between HP ProLiant server blades and HP Integrity server blades?

- A. enclosure
- B. processor type
- C. cooling system
- D. manufacturer

**Answer:** B

**QUESTION: 7**

Which customer environment is deal for HP BladeSystem?

- A. customers running peer-to-peer networks
- B. very small business with minimal IT budgets
- C. customers with high energy costs or environmental conservation goals

D. customers with large amounts of data center capacity

**Answer:** C

**QUESTION:** 8

Which statement describes how Blade System impacts the reprovisioning phase of lifecycle management?

- A. Reprovisioning reduces service errors because there are fewer components per server.
- B. Reprovisioning reduces the planning time needed for implementing a BladeSystem infrastructure.
- C. Reprovisioning is a “drag-and-drop” event, saving time and resources while maximizing hardware utilization.
- D. Reprovisioning reduces upfront server costs because blades are less expensive than rackmounted servers.

**Answer:** C

**QUESTION:** 9

When competing against IBM in a blade opportunity, what should you do to differentiate HP ?

- A. Describe the business value of HP innovation such as Virtual Connect.
- B. Focus on discrediting IBM’s offerings.
- C. Offer a tower configuration in addition to a blade configuration to demonstrate flexibility.
- D. Discourage head-to-head comparisons using the customer’s environment and applications.

**Answer:** A

**QUESTION:** 10

Which statement describes server buying trends in the marketplace?

- A. Blade server implementations will continue to outpace rack and tower implementations.
- B. The market will see an increase in tower server implementations equivalent to blade servers.
- C. Rack server implementations will grow because they have a lower upfront acquisition cost over blade servers.



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