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HP2-E28

HP

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Exam Name:	Selling HP Virtualization Solutions, Rev.9.41 Exam		
Exam Type:	HP	Exam Code:	HP2-E28
Certification	Accredited Sales Consultant (ASC)	Total Questions:	77

Question: 1

What are the key features of the HP SAN Virtualization Services Platform (SVSP)? (Select two.)

- A. Synchronous remote replication
- B. Storage pooling across heterogeneous arrays
- C. Active/active failover on the data path modules (dpm)
- D. Elimination of downtime to perform data migrations across arrays
- E. The ability to import and export luns from the native array into svsp

Answer: B,C

Question: 2

How would you best describe virtualization to a CEO focused on business issues?

- A. It is an amalgamation of multiple network storage devices into a single unit.
- B. The layering of applications allows computing resources to be distributed dynamically in real time.
- C. It is the partitioning of a physical server into smaller virtual servers in support of business and IT objectives.
- D. It is an approach to IT that pools and shares resources so utilization is optimized and supply automatically meets demand.

Answer: D

Question: 3

Power failures within the data center are best addressed by what type of solution?

- A. Network security
- B. Data consolidation
- C. Business continuity
- D. Software as a service

Answer: C

Question: 4

Your analysis of a customer environment is that their IT departments prefer to dedicate one server per application, regardless of application type. Which business problem does this opportunity present?

- A. Consolidation
- B. Network storage
- C. Business continuity
- D. Mainframe migration

Answer: A

Question: 5

Greater than fifty percent of thin clients shipped by HP are deployed in support of which vendor's virtual machine software solutions?

- A. Citrix
- B. RedHat
- C. Microsoft
- D. VMWare

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Answer: D

Question: 6

HP Adaptive Infrastructure is a component in what major HP strategy?

- A. Infrastructure virtualization
- B. Business Technology portfolio
- C. Business Services Management
- D. Business Information Optimization

Answer: A

Question: 7

Blade servers currently represent about what percentage of industry-wide x86 server revenue?

- A. 10%
- B. 20%
- C. 35%
- D. 45%

Answer: B

Question: 8

What is the fastest growing storage connectivity technology?

- A. DAS
- B. iSCSI
- C. ESCON
- D. Fibre Channel

Answer: B

Question: 9

Which statement is true regarding the Blade server market?

- A. Sun has a dominant market share.
- B. HP has a dominant market share.
- C. HP, Sun, and Dell have about equal market share.
- D. Cisco has a slight market share lead over HP.

Answer: B

Question: 10

According to a recent survey of global customers sponsored by HP, the vast majority of enterprises expect to virtualize what percent of their IT environments by 2010?

- A. 15%
- B. 25%
- C. 50%
- D. 75%

Answer: B



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