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HP2-E13

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QUESTION: 1

Which action is needed to solve the problem described below?
High costs due to multiple server locations and underutilized IT facilities.

- A. control
- B. continuity
- C. compliance
- D. collaboration
- E. consolidation

Answer: D

QUESTION: 2

CORRECT TEXT

How does HP define IT Consolidation solutions?

Answer:

as a one-time-only project
by downsizing the number of systems in the data center
as a process that affects only servers, storage, and databases *
using proven strategies for streamlining inefficient infrastructures

QUESTION: 3

CORRECT TEXT

A customer has excess IT hardware they believe has remaining market value. They may wish to acquire new HP technology or apply any remaining market value proceeds to other HP products or services. Which HP program might you consider?

Answer:

HP Trade-In Program
HP Care Pack Services
HP Managed Care Services
HPFS Asset Recovery Services

QUESTION: 4

CORRECT TEXT

Which statement is true regarding the new world of business technology?

Answer:

IT is seen as separate from the business itself.
It reduces the cost of IT while improving business performance.
Technology does not support the business; it powers the business.
IT is focused on data processing and management information systems.

QUESTION: 5

CORRECT TEXT

What is the primary reason that drives customers to implement IT Consolidation solutions?

Answer:

the need to increase IT staff
the need to increase the entire supply chain
the need to increase security and dependence on IT
the need to control diverse environments while reducing IT costs

QUESTION: 6

CORRECT TEXT

HP works with many solution providers to integrate innovation into solutions. Which partner helps ensure the latest in microprocessor technology?

Answer:

AMD
Lotus
Citri
Red Hat
Microsoft

QUESTION: 7

CORRECT TEXT

During a BladeSystem sales process, you communicate the benefits of migrating to HP BladeSystem architecture. Which benefits should you emphasize?

Answer:

Blades require less infrastructure management.
Blades use less power for reduced cooling costs.
Blades support plug-and-play replacement for easy maintenance.
A blade deployment is less expensive than a traditional server deployment.

QUESTION: 8

CORRECT TEXT

Which statement is true regarding the dual-core Itanium 2 processor?

Answer:

It supports more cores per processor than competing offerings.



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