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Maintenance

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QUESTION: 1

Operations management works in a complex environment affected by many factors. Among the most important are:

- A. Government regulation
- B. the economy and competition
- C. Customer expectations and quality
- D. all of these

Answer: D

QUESTION: 2

Government regulations majorly apply to areas as:

- A. Environment and taxation
- B. Product liability and safety
- C. Population growth
- D. All of these

Answer: A & B

QUESTION: 3

Shifts in the age of the population needs of ethnic groups, low population growth, freer trade between countries and increased global competition all contributes to:

- A. Government
- B. changes in the marketplace
- C. Business decisions
- D. customer expectations

Answer: B

QUESTION: 4

Some of the characteristics customers expect when they buy products are all of the following EXCEPT:

- A. A fair price with higher quality products and services
- B. Delivery lead time
- C. Presale services better than after sale services
- D. Product and volume flexibility

Answer: C

QUESTION: 5

Customer requirements may be based on price, quality, delivery and so forth are called:

- A. Order qualifiers
- B. Order prerequisites
- C. Order basis
- D. None of these

Answer: A

QUESTION: 6

For example, the price for a certain type of product must fall within a range for the suppliers to be considered .but being considered does not mean winning the order. so win orders a supplier must have characteristics that encourage customers to choose its products and services over competitors. Those competitive characteristics, or combination of characteristics are called

- A. Order takers
- B. Order achievers
- C. Order winners
- D. Order credentials

Answer: C

QUESTION: 7

Order winning characteristics are defined primarily from:

- A. Competition
- B. customer needs
- C. Business sector
- D. Both A & B

Answer: D

QUESTION: 8

It is virtually impossible to be the best in every dimension of competition. Firms should in general:

- A. Strive to provide at least minimum level of acceptance for each of the order qualifiers
- B. Should try to be the best in the market for the order winners.
- C. Should keep in mind the pace of change
- D. A & B

Answer: D

QUESTION: 9

It should be recognized that order winners and qualifiers for any product market combination are not static. not only will customers change perspectives as competitors jockey for position but the order winners and qualifiers will often change based on the concepts of:

- A. Product life cycle
- B. Economic changes
- C. Government regulation
- D. Market needs

Answer: A

QUESTION: 10

Quality and delivery factor of products tend to have increased importance during:

- A. Maturity phase
- B. Growth phase
- C. Introduction phase
- D. Decline phase

Answer: B

QUESTION: 11

Life cycle approach for identifying order winners and qualifiers is complicated in that:

- A. The duration of life cycle will be very different for different products.
- B. Customer needs change work frequently
- C. Life cycle phase are difficult to understand
- D. Not a single requirement applies to all these of life cycle

Answer: A

QUESTION: 12

Which one of the following is a basic strategy to achieve the level of shortest lead time?

- A. Engineer-to-order
- B. Assemble-to-order
- C. Make-to-stock
- D. None of these

Answer: D

QUESTION: 13

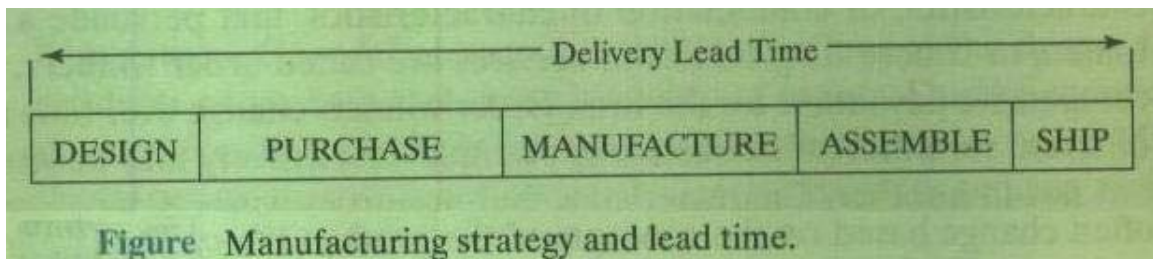


Figure Manufacturing strategy and lead time.



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