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# 646-967

## Cisco

*Cisco Data Center Networking Sales Specialist(CDCNSS)*

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**Question: 1**

Which service offerings are most likely to be pursued by commercial customers?

- A - SAN siloing services
- B - site management services
- C - remote-control network management services
- D - services to support operational and financial objectives

**Answer: D**

**Question: 2**

When would you use a Cisco SFS 7000 Series InfiniBand Server Switch combined with a Cisco SFS 3000 Series Multifabric Server Switch to provide scalability in the data center?

- A - consolidating distribution IP switches
- B - improving virtualization of storage resources
- C - terminating SSL connections and creating virtual IP servers
- D - connecting HPC server environments into the IP network using Ethernet or Fibre Channel

**Answer: D**

**Question: 3**

Which IT domain defines the workgroups, processes, standards, and policies of the data center?

- A - process
- B - projects
- C - functional
- D - business strategy

**Answer: C**

**Question: 4**

Which technology allows for high availability and a modular application platform?

- A - NAM
- B - SAN
- C - optimization
- D - virtualization

**Answer: D**

**Question: 5**

The following configuration is requested by a customer

Cisco Catalyst 6506 Switches  
CSMs  
integrated discrete Cisco PIX Firewalls

Which two arguments will best upsell to a Cisco Catalyst 6509 Switch with ACE and FWSM?  
(Choose two.)

- A - Cisco PIX devices provide virtual firewall capability.
- B - A Catalyst 6509 solution positions the customer for service automation with Cisco VFrame.
- C - The ACE configuration process is more complex and richer than CSS configuration.
- D - Rack space, power, and cooling reductions more than off set the increased hardware costs.

SAMPLE EXAM



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