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646-205

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Question: 1
Which three are current small business needs for technology investments?(choose three)

A. Minimize network investments
B. Reduce reliance on technology
C. Plan for today
D. Be more productive
E. Work from anywhere
F. Serve customers better

Answer: A, E, F

Question: 2
If A. small business customer required mobility to be delivered viA multiple access points, which wireless portfolio of solutions would be the best choice?.

A. Small business
B. Small multipro
C. AirNet
D. Small business pro

Answer: D

Question: 3
The ability to stack switches using cisco stack wise technology provides A number of important benefits to the customer, which of these is A benefit of cisco stack wise?

A. Allows cisco smart switches to be incorporated into the stack
B. Allows multiple switches to be managed as A single device.
C. Enables switches in multiple wring closets to provide failover for each other
D. Eliminates the need to purchase smart net on individual switches in the stack

Answer: B

Question: 4
Which cisco collaboration service will encourage true customer intimacy by quickly and proactively connecting people with the information, expertise and support that they need?

A. Telepresence
B. Messaging
C. Conferencing
D. Customer care
E. Ip communications

Answer: D

Question: 5
The cisco telepresence portfolio provides industry-leading video-conferencing solutions , how does the Cisco acquisition of Tandberg strengthen its position?

A. It will give cisco products A strategiC advantage by providing privileged access to the TIP
B. It enables cisco to eliminate product redundancies and improve margins
C. It provides cisco with its first high-end telepresence offering
D. It allows cisco to quickly broaden its product portfolio to better serve customer needs

Answer: D

Question: 6
In which areA of the campus LAN are the user computers attached to the network?

A. Core
B. Access
C. Distribution
D. Aggregation

Answer: B

Question: 7
Which cisco product family is the recommended platform for 10 gigabit ethernet in the data center?

A. ASR
B. Nexus
C. ISR
D. Catalyst
E. Vcenter

Answer: B

Question: 8
Which three benefits are provided by the implementation of cisco c-series servers into A virtualized data center environment? (choose three)

A. Blade-based deployments
B. Enterprise-focused design
C. Infiniband networking
D. Cost-effiective server
E. Storage-intensive platform
F. Extended memory sipport

Answer: A, B, F

Question: 9
The cisco iron port portfolio performs which service?

A. Reduces the downtime that is as associated with spam,viruses,and blended threats that are delivered viA email
B. Defends the pen meter from malicious users and unauthorized traffic
C. Provides A secure communication path through the internet
D. Determines if A user or device is authorized to access A switch port

Answer: A

Question: 10
What are three current business factors that are influencing customer decisions in making technology investments?(choose three)

A. Return on investment
B. Competitiveness
C. Number of product features

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