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# 00M-195

## IBM

### *IBM Security Solutions Sales Mastery Test v1*

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**QUESTION: 1**

The IBM Security Framework defines the need for repeatable, testable and automated controls for all but:

- A. Data security
- B. Applications security
- C. Asset management
- D. Infrastructure protection

**Answer: C**

**QUESTION: 2**

What are the key security features of IBM Security Virtual Server Protection for VMware?

- A. Rootkit Detection, Firewall, Intrusion Prevention, Virtual Network Admission Control, File Integrity Monitoring.
- B. Rootkit Detection, Firewall, Intrusion Prevention, Virtual Network Admission Control, Auditing.
- C. Rootkit Detection & Removal, Firewall, Intrusion Prevention, Virtual Network Admission Control, Auditing.
- D. Rootkit Detection, Firewall, Intrusion Detection Only, Virtual Network Admission Control, Auditing.

**Answer: B**

**Reference:**

[http://www-01.ibm.com/software/tivoli/products/virtual-server-protection/features.html?S\\_CMP=wspace](http://www-01.ibm.com/software/tivoli/products/virtual-server-protection/features.html?S_CMP=wspace)

**QUESTION: 3**

Which of the following Security Focus areas as shown in the IBM Security Framework are addressed with IBM Security Services offerings?

- A. Data and Information Security.
- B. Application Security.
- C. Network, Server and Endpoint Security
- D. All of the above.

**Answer: D**

**Reference:**

[http://www-07.ibm.com/smb/in/businesscenter/forwardview/security\\_framework/august\\_2011\\_edit ion.html](http://www-07.ibm.com/smb/in/businesscenter/forwardview/security_framework/august_2011_edit ion.html)

**QUESTION: 4**

What is not one of the major contributing elements of IBM's Smarter Planet initiative?

- A. Interconnected
- B. Integrated
- C. Intelligent
- D. Instrumented

**Answer: B**

**Reference:**

<http://www.ibm.com/smarterplanet/us/en/overview/ideas/>

**QUESTION: 5**

Based upon discussions with several different vendors, a client has requested an Intrusion Prevention System (IPS) competitive evaluation. What action should the seller take?

- A. Request that IBM Global Finance deliver evaluation equipment to the client.
- B. Complete the evaluation agreement form, and deliver the equipment to the client for testing.
- C. Provide the client with a tour of a Global Security Operations Center to showcase the capabilities of IBM security products.
- D. Work with a Systems Engineer to schedule delivery and implementation of the evaluation product in the client's environment.

**Answer: D**

**Explanation:**

The action a seller should take is to work with systems engineer to schedule delivery of the product and implementation as well. A seller can always get the evaluation agreement form later on but first he/she needs to prepare properly by discussing the situation with systems engineer and laying out a plan to implement the evaluation product in client's environment.

**QUESTION: 6**

Optim Data Privacy can be used to do what?

- A. Mask National Identifiers such as Social Security number.
- B. Lookup Values as part of Masking process.
- C. Use Replacement Data to mask data.
- D. All of the above.

**Answer:** C

**Reference:**

<http://www-01.ibm.com/software/data/optim/core/data-privacy-solution/>

**QUESTION: 7**

Which is a factor used to determine number of Guardium appliances required?

- A. Number of database PVUs in scope for data monitoring.
- B. Locations of the servers in scope for data monitoring.
- C. Project scope audit initiative or requirement to actively block connections.
- D. All of the above.

**Answer:** A

**Reference:** [http://www-](http://www-01.ibm.com/common/ssi/ShowDoc.jsp?docURL=/common/ssi/rep_ca/9/897/ENUS211-009/index.html&breadCrum=DET001PT022&url=buttonpressed=DET002PT005&specific_index=D)

[01.ibm.com/common/ssi/ShowDoc.jsp?docURL=/common/ssi/rep\\_ca/9/897/ENUS211-009/index.html&breadCrum=DET001PT022&url=buttonpressed=DET002PT005&specific\\_index=D](http://www-01.ibm.com/common/ssi/ShowDoc.jsp?docURL=/common/ssi/rep_ca/9/897/ENUS211-009/index.html&breadCrum=DET001PT022&url=buttonpressed=DET002PT005&specific_index=D)  
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**QUESTION: 8**

Which of the following are NOT a Guardium optional software component?

- A. Vulnerability Assessment
- B. PCI and SOX Accelerators
- C. Change Audit System
- D. Advanced Comprehensive Workflow

**Answer:** C

**Reference:**

[http://www.ascent.co.za/documents/ibm\\_guardium/Guardium%20-%20Optional%20Capabilities.pdf](http://www.ascent.co.za/documents/ibm_guardium/Guardium%20-%20Optional%20Capabilities.pdf)



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