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000-238

IBM

p5 and pSeries Technical Sales Support

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QUESTION 1:

An account executive is preparing for an initial one-on-one meeting with a high-level executive who recently read about POWER5 technology. The account executive needs technical assistance to prepare for the meeting. How can a pSeries technical specialist best provide assistance in this situation?

- A. Create a POWER5 technical presentation for the account executive use.
- B. Mentor the account executive with the most important POWER5 features and benefits.
- C. Attend the meeting instead of the account executive to present the POWER5 features and benefits
- D. Join the meeting via teleconference at a prescheduled time to present the POWER5 features and benefits

Answer: B

QUESTION 2:

During a presentation on the p5 machines Certkiller .com asks the pSeries technical specialist a question regarding the difference between POWER4 +AND Power5. In addition to new advanced power management, SMT, and larger L2 AND I3 CACHES IN power5. Which of the following describes some of the key improvements in power5?

- A. Micro-Partitioning support and the L3 controller is now between L2 and main memory
- B. Dynamic Partitioning support and the L3 controller is now between L2 and main memory
- C. Micro-Partitioning support and the L3 controller is no longer between L2 and main memory
- D. Dynamic Partitioning support and the L3 controller is no longer between L2 and main memory

Answer: C

QUESTION 3:

Certkiller .com needs detailed information on the internal architecture of the new p5-570. Which of the following is the most appropriate place to get this documentation?

- A. IBM sales manual
- B. IBM Redbooks Website
- C. IBM eServer p5 and pSeries Qs and As
- D. IBM eServer p5 and pSeries Facts and Features

Answer: B

QUESTION 4:

Certkiller .com has a large UNIX environment and has engaged a pSeries technical specialist to work on a solution with them. Which of the following statements would best establish UNIX credibility with a knowledgeable customer?

- A. The technical support specialist has completed a UNIX course at college.
- B. The technical specialist has supported several similar projects and has earned an IBM AIX certification.
- C. The technical support specialist's company sells \$3M of UNIX computer systems every year.
- D. The technical support specialist has sold and installed at least a dozen Apple and iSeries systems with POWER processors.

Answer: B

QUESTION 5:

A bank is interested in technology that will enhance competitiveness and flexibility in the financial trading market by harnessing the typically unused power of idle machines. The pSeries technical specialist should make Certkiller .com aware of which IBM offering?

- A. IBM Grid Toolbox
- B. IBM Capacity on Demand
- C. IBM Cluster Systems Management
- D. IBM Global Solutions Directory

Answer: A

QUESTION 6:

The pSeries technical specialist has a number of tasks to perform and does not have time to them all. It is a week before the end of quarter and the account executive all state that their individual requests are the highest priority. How should the following task list be prioritized?

1. Return a call from customer seeking compatibility information
2. Configure three p690 servers to be ordered in two weeks.
3. Prepare a POWER5 presentation to give to CertKiller.com in two weeks.
4. Configure three p690 servers to be ordered this quarter.

- A. 4,2,1,3
- B. 4,3,1,2
- C. 2,4,3,1
- D. 2,3,4,1

Answer: A

QUESTION 7:

Certkiller .com is evaluating an IBM commercial solution against a 16-way rx8620 Integrity (Itanium). The pSeries technical specialist should lead with which of the following IBM systems?

- A. IBM p5-570 8 way
- B. IBM p5-570 4 way
- C. IBM p5-570 2 way
- D. IBM p5-570 16 way

Answer: A

QUESTION 8:

Certkiller .com wants to run eight production partitions each with the following:

- * 07 CPU 1.65-BHz
- * 4GB of RAM
- * 2 Ethernet adapters

They do not have room for many RIO

drawers since rack space is currently scarce in their data center. They have significant unused SAN attached disk. In addition to the Advanced POWER Virtualization feature, which of the following is the minimum recommended configuration needed to meet Certkiller .com's requirements?

- A. p5-570 6-way 1.65-GHz, 32GB
- B. p5-570 8-way 1.65-GHz, 32GB
- C. p5-570 6-way 1.65-GHz, 48GB
- D. p5-570 8-way 1.65-GHz, 48GB

Answer: D

QUESTION 9:

Certkiller .com has defined their server needs as a four-LPAR 16-way p570 with 64GB of memory, four 10/100/100 TX LAN adapters, and six fiber channel adapters to external storage in an IBM ESS (Shark). They like the idea of being able to do SAN maintenance while not incurring downtime, If all LPARs are production related and similar, which question is most appropriate for the pSeries technical specialist to ask?

- A. Would 10/100 Ethernets work as well?
- B. Should there be eight fiber channel adapters?
- C. Should there be an asynce adapter for heartbeat?
- D. Will all LPARs need access to a common fiber channel tape drive?

Answer: B

QUESTION 10:

Certkiller .com has an 8-way p650 running an application for about 200 users. In the past, the required amount of memory and processors has increased proportionality to the number of new users. Certkiller .com plans to increase users by 10% each year for the next years. Next year, a database will be added to the workload to support the users directly rather than being on a separate machine..



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and many others.. See complete list [Here](#)

