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000-080

IBM

System x Sales Fundamentals V7

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QUESTION: 1

Active Energy Manager (AEM) is provided to our clients for free, but can be upgraded for a cost. Which one of the following is the advantage to our clients for upgrading?

- A. The ability to track the power usage by their systems over time.
- B. The ability to establish power caps or power savings
- C. The ability to manage the power to the cooling systems in the datacenter based on the heat being generated by the systems.
- D. The ability to power off Intel processors

Answer: B

QUESTION: 2

A customer wants to make sure that there are not going to be compatibility issues between a third party HBA and their eX5 server. Which of the following IBM resources determine compatibility?

- A. xRef
- B. COG
- C. SSCT
- D. ServerProven

Answer: D

QUESTION: 3

A System x sales professional is planning an introductory discussion with the customer's executive management team. Which of the following is the most appropriate subject?

- A. Hardware architecture
- B. Performance benchmarks
- C. Total cost of ownership
- D. Reliability, availability, serviceability (RAS)

Answer: C

QUESTION: 4

Which of the following is used to assist with operating system installation, system device drivers, and other system components and requires minimal user intervention?



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